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JURISDICTION NO. 1—Under the Snark (Boggess) the following: West Virginia, Virginia, Ohlo, Indiana and Kentucky.
JURISDICTION NO. 2—Under the Senter Pice-Hoo (Judd) the following: Missouri, Illinois, Iowa, Minnesota, North Dakota, South Dakota, Nebraska and Arkansas.

Dakota, Nebraska and Arkansas,

URISDICTION NO. 3—Under the Junior Hee-Hoo (Trower) the following; California, Nevada, Utah, Arizona, Colorado and Mexico

JURISDICTION NO. 4—Under the Bojum (Patterson) the following:
Eastern Canada, Michigan, Wisconsiri and all foreign countries

DASSECTI CARACIA, MICHIGAN, Wisconsiri and all fereign countries

JURISDICTION NO. 5—Under the Servenoter (Baird) the following:

Tennessee, North Carolina, South Carolina and Georgia.

JURISDICTION NO. 6—Under the Jabberwock (Letter) the following:

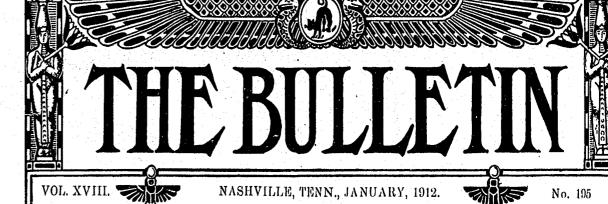
Oregon, Washington, Idaho, Montaria, Wyoming and Western
Canada.

Canada,

URISDICTION NO. 7—Under the Custocatian (O'Donnell) the following: Mississippi, Alabama, Louisiana and Florida.

JURISDICTION NO. 8—Under the Arcanoper (Ray) the following: Texas, New Mexico, Kansas and Oklahoma.

JURISDICTION NO. 9—Under the Gurdon (Carroll) the following: Pennsylvania, Maryland, Delaware, New Jersey, New York, New England States and District of Columbia.











T. L. O'DONNELL, Sanford, Miss., Supreme Custocatian.



A MONTHLY JOURNAL DEVOTED TO THE INTERESTS OF HOO HOO



J. H. BAIRD, Scrivenoter, Editor.

Published Monthly by the Concatenated Order of Hoo-Hoo, at Nashville, Tennessee.

Entered at the Postofflee at Nashville, Tennessee, as second class matter.

TERMS TO MEMBERS.

One Year.... 6 Cents. | Single Copies...... 6 Cents.

THE BULLETIN is the only official medium of Concatenated Order of Hoo-Hoo recognized by the Supreme Nine, and all other publications are unauthentic and unauthorized.

NASHVILLE, TENN., JANUARY, 1912.

COMING CONCATENATIONS.

The following shows at a glance the meetings to be held within the next five weeks. Do The Bulletin and the officers of Hoo-Hoo the favor of glancing over this and the comments which are appended.

January 10, Lincoln, Neb. January 11, Indianapolis, Ind. January 16, Denver, Colo. January 18, Cairo, III. January 19, Salt Lake City, Utah. January 23, Dayton, Ohio. January 23, Buffalo, N. Y. January 25, Kansas City, Mo. January 27, Little Rock, Ark. January 27, Tampa, Fla. January ?, Gulfport, Miss. February 2, Charleston, W. Va. February 6-7, New Orleans, La. February 7-8, Spokane, Wash. February 10, Shreveport, La. February 13-14, Chicago, III.

February 15-16-17, Seattle, Wash.

The first two of the meetings named above will occur before The Bulletin can reach its readers. The first will be held by Vicegerent S. M. Eaton, and the latter by Vicegerent J. G. Brannum. Both these meetings are to occur in connection with important lumber association meetings.

Next in date is the meeting at Denver. This will be held by Vicegerent Wm. R. McFarland, assisted by all the old guard that has so long supported Hoo-Hoo work in Colorado and which effected the spread of the Order into several of the contiguous States. The meeting occurs in connection with the Colorado and Wyoming Lumber Dealers' Association. A large class will be initiated.

The meeting at Cairo on January 18 is in connection with the meeting of the Southern Illinois Retail Lumber Dealers' Association, and will be held by Vicegerent F. C. Cannon, assisted by that good Hoo-Hoo and good lumberman, ex-Vicegerent P. T. Langan. Many others will take part in the meeting. Supreme Representative Stephenson will attend. A large class is in prospect and a most enjoyable time is assured.

Vicegerent W. P. Monson has been at work on arrangements for a meeting at Salt Lake City ever since his appointment two months ago. He has the stage all set for a very successful meeting. Nowhere in Hoo-Hoo, territory

has better concatenations been held than at Salt Lake. A class of eighteen or twenty is assured, and the number may largely exceed this. Another meeting will be held later on by Vicegerent Monson, probably at Ogden, the place of his residence.

The meeting at Dayton, Ohio, on January 23 is to be made the occasion for a general round-up of the membership of the State of Ohio. Vicegerent J. E. McNally. assisted by Brother M. A. Hayward and a number of other Columbus members, has been at work on the proposition for more than sixty days. A more extended mention of the arrangements for this meeting appears elsewhere. Notices have been sent to every member of the Order in the State, and a special personal letter written to many of them. A concerted effort to revive the interest of the old-time members in Ohlo will be the leading feature of the meeting. The meeting, it should be noted, will occur in connection with the annual meeting of the Ohio Association of Retail Lumber Dealers, a convention that is always well attended. The presence of Snark Boggess will lend additional interest to this meeting.

The meeting at Buffalo, N. Y., will be held by the newly appointed Vicegerent, H. T. Trotter, of Mixer & Co., the well-known wholesale lumber firm of Buffalo. The meeting will occur in connection with the annual session of the letail Lumber Dealers' Association of the State of New York. Brother Trotter has behind him the hearty assistance and cooperation of the old guard members of Buffalo. He is confident of making the meeting most enjoyable and successful.

The mooting at Kansas City on the evening of January 25, during the sessions of the Southwestern Lumbermen's Association, has already been widely announced. It will be presided over by Vicegerent N. H. Huey, assisted by a half-dozen or more Vicegerents from Kansas, Iowa, Nebraska, and probably as many ex-Vicegorents from the same territory. Among the men who are assisting Brother Huey, and notable for past good work, may be mentioned Vicegorent Ed A. Horr, of Atchison, Kans, whose recent successful concatenation will be remembered; Ed Leech, of Salina, Kans.; ex-Vicegerent Homer P. Allen, of Kansas City, and numerous others. Vicegerent Huey will have with him also two and probably three members of the Supreme Nine. Senior Hoo-Hoo J. F. Judd will be present. and Supreme Arcanoper John C. Ray, of Waco, Texas, is expected. The concatenation will be held at the Eagles' Home, the magnificent hall in which the concatenation was held last year. The initiatory session will occur after the show at the Orpheum, tendered by the Kansas City lumbermen to the association membership and visitors. For the session on the roof the Hoo-Hoo have accented the invitation of the Kansas City Bark and Sap Club, of which Vicegorent Huey is president. An unusual and novel entertainment is promised all who participate. The following are the committees in charge of arrangements:

Entertainment, E. M. Lockridge, Chairman; L. Hector and E. McLain. Program, Ed Leech, Chairman; R. J. Oliver and L. Noll. Hall and Refreshments, N. H. Huey, Chairman; E. A. Cummings and F. C. Mariner.

It is not unlikely the class initiated will be a recordbreaker, as the lumber convention is usually attended by from twelve to fifteen hundred lumbermen and traveling men. This year the attendance is expected to be unusually large.

Vicegerent W. C. Norman, appointed only a few weeks ago, has announced a meeting for Little Rock to occur on January 27. He is being actively assisted in all arrange-

ments by ex-Vicegerent R. A. Parke, and that good Hoo-Hoo, J. C. McGrath. He is also being ably assisted by Supreme Senior Hoo-Hoo J. F. Judd, who will attend the meeting, coming immediately back from the Kansas City convention to be present. This Little Rock meeting will be the beginning of a series of concatenations to be held in Arkansas, including one at Glenwood, Ark., for which arrangements are already under way.

Meetings at Tampa, Fla., January 27, and at Gulfport, Miss., for which exact date has not been named at this writing, complete the list of meetings for the last two weeks of January. The meeting at Gulfport will be held by Vicegerent J. F. Wilder, assisted by Supreme Custocatian T. L. O'Donnell, and will occur in connection with the meeting of the Mississippi Yellow Pino Manufacturers' Association. The meeting at Tampa, Fla., will be held by Vicegerent L. A. Bartholomew, who has already held one notably successful meeting since his appointment in October. He is being assisted, as before, by Brother Marcus E. Sperry.

Announcement has just been made of a meeting to occur at Charleston, W. Va., on "Ground Hog" day. This will be held by Vicegerent James Morrison, newly appointed for Western District of West Virginia. He will have the able assistance of Snark Boggess, together with a number of ex-Vicegerents and a number of men who have long been prominent in the Order in West Virginia. The meeting will be the start-off for a series of concatenations to occur in West Virginia and the states contiguous. Four Vicegerents have been appointed and have got to work in West Virginia, four in North Carolina, and three in Maryland. Every one of these men is scheduled for at least one concatenation, and is now at work on the preliminaries. Brother J. E. Walker, of Roanoke, whose splendid concatenation of last summer is well remembered, has been reappointed for the Western District of the Old Dominion, and will fall in line with a good concatenation to come along with the others in the neighboring States. Another appointment for Virginia will be announced in a few days. the appointce to be located at Norfolk. Since the Annual Meeting Snark Boggess has spent much of his time at Roanoke. Va., near which place he has large business interests. He has, therefore, divided much of his time between Clarksburg, W. Va., and Roanoke, Va., and has kept wonderfully well in touch with all the Hoo-Hoo work throughout both States.

The big round-up for February will be the big concatenation at New Orleans on February 6 or 7, at the meeting of the Yellow Pine Manufacturers' Association. Geo. W. Wicks, Vicegerent at New Orleans, is in charge of this, with a corps of helpers. Supreme Custocatian T. L. O'Donnell is especially interesting himself in this meeting, as it comes right in his bailiwick, and as he is himself a prominent yellow pine manufacturer. Vicegorents Wilder and Schumann, of Mississippi, will participate, as will also Vicegerent J. W. Douglas, of Birmingham. All these men are yellow piners, and are fully determined that the New Orleans meeting shall be made a notable success. The presence is also counted on of that live wire from Texas, Supreme Arcanoper John C. Ray. In fact, quite as much interest is being worked up in this New Orleans meeting on the west side of the river as on the east side. and quite as much outside of New Orleans as in the city. Vicegerent F. Rust Smith, of Pensacola, Fla., and ex-Vicegerent H. B. Wood, of Birmingham, the latter also a prominent yellow pine man, together with ex-Vicegerent H. H. Snell, another lumberman of the same stripe, so to speak,

also of Birmingham, will fetch along quite a delegation of Florida and Alabama lumbermen.

The exact date for the meeting at Spokane, Wash., has not been announced by Vicegerent Ehrmanntraut, but the meeting will likely occur during the meeting of the Northwestern Pine Manufacturers' Association, February 7-8. Vicegerent Ehrmanntraut was only recently appointed on an application to have that action taken sent in to the Supreme Nine over the signatures of more than forty of the members of Spokane. Vicegerent Ehrmanntraut set to work immediately making arrangements for the meeting now announced. It is to be a big one, and a number of members and candidates are expected to come up from Northern Idaho. All the members who have made Hoo-Hoo what it is at Spokane and throughout Western Washington are heartily participating in the arrangements for this meeting.

The meeting at Shreveport, La., is being worked up by Vicegorent F. G. Snyder, recently appointed, assisted by a number of the local members. No concatenation was held at Shreveport last year, which is the first time such a thing has happened for many years, with the effect that the membership there is now determined on making good for lost time in having this coming concatenation one of the old-time sort. Brother Snyder is another good Hoo-Hoo who served a term as Vicegorent and did excellent work several years ago, but who has not hesitated a moment to pull off his coat and put his shoulder to the wheel for more work. The other two men alluded to here are W. C. Norman, of Little Rock, and L. A. Bartholomew, of Tampa, Fin.

The meeting at Chicago, Ill., on either the 15th or 16th of February will occur during the Illinois Lumber Dealers' Association meeting. It will be held by Vicegerent A. H. Ruth, assisted by Brother T. A. Moore, F. L. Johnson, Jr., and many others. Brother Ruth has already put arrangements well under way, and is confident of making the meeting a big success.

The meeting at Seattle, during the session of the Wostern Retail Lumbermen's Association, February 15-17, is already an assured success. Vicegerent L. R. Fifer, of the Long-Bell Lumber Company, has been quietly at work over since his appointment, and has now a fine corps of lumber traveling salesmen covering the whole of Western Washington and actively assisting him in arrangements for this meeting. He expects to have present at the meeting Supreme Jabberwock J. M. Leiter, of Portland, and exSupreme Junior Hoo-Hoo G. A. Griswold, also of Portland, together with many of the old-timers, ex-Vicegerents and others, such as E. Clark Evans and Victor H. Beckman.

In addition to the above many other concatenations will occur during February. For instance, a class of twelve has already been lined up at Lake Charles, La., where a Vicegerent will be appointed in a few days. Appointment of E. V. Folsom, assistant sales manager of the Lutcher & Moore Lumber Company, has just been made at Orange, Texas, and here, too, a concatenation will be held, much of the preliminary work having already been done.

Vicegerent H. H. Coombs, Vicegerent at Tifton, Ga., Southern representative of the H. H. Hettler Lumber Company, of Chicago, writes that he will hold a meeting soon at either Waycross or Bainbridge, Ga., while Vicegerent H. H. Hoyt, of the Borden-Vay Lumber Company, of Quincy, Ill., makes the same announcement of a meeting to be held in his district. Brother Hoyt is now in correspondence with Brother C. H. Hascall, of Chandlersville,

III., who brought up some time ago the matter of a concatenation there. Definite announcement covering this will come a little later.

Vicegerent Carroll L. Beck, working with that good ex-Supremo Niner, Charlie Wolflin, of the Wolflin-Luhring Lumber Company, of Evansville, Ind., is at work on a meeting to come within the next few weeks. Vicegerent Beck thought of holding this meeting at Evansville on January 18, at the time of the meeting of the Indiana Hardwood Lumbermen's Association. As the lumber meeting, however, occupies only one day, and is to be followed by an elaborate banquet, tendered by the Evansville lumbermen in the evening, he has concluded that a good opportunity will not exist for a first-class concatenation. He will announce time and place later.

So much for "Coming Concatenations" for the start-off of this year of grace 1912. Was such a record ever before equalled? It was not. Doing pretty well, don't you think, in view of the total death of the Order so hysterically announced a few weeks ago by a handful of men, one of whom, going first out of one fit into fifteen, finally arrived at the point of setting the exact date for the Hoo-Hoo funeral. The whole thing fell through. Neither the corpse nor the mourners appeared.

It is to laugh,

Booming the Dayton Meeting.

The following letter was sent out from Columbus, Ohio, under date of January 15, in connection with the approaching concatenation at Dayton. The letter went out, as will be seen, over the Joint signature of Vicegerent J. E. Mc Nally and Brother Morr's Hayward, both of whom are taking a deep interest in the outcome:

Dear Brother: In connection with the great revival of interest lately aroused in Hoo-Hoo, and in response to the numerous requests from all over the State, it has been decided to call a meeting of the Ohio Hoo-Hoo, and all others who can attend, at Dayton, January 23, 24 and 25, at the time of the annual meeting of the Ohio Retail Lumber Dealers' Association. The Hoo-Hoo matters, beyond the big concatenation which will be held, will occupy but a very little of your time, leaving you plenty of time to look after your own business.

It is especially requested that all members come prepared to pay up their dues. For those who, through oversight and neglect, have failed to pay their dues for several years, it has been provided that their reinstatement may be effected upon the payment of the flat sum of \$5.00—this to cover dues to September 9, 1912. We are advised that many will take advantage of this, and sinding your name on the list of those who are in arrears, we write this personal letter to ask if you will not come along with us.

You may ask, Why? Well, for one thing, we have now established the Hoe-Hoo Death Emergency Fund, from which is paid to the family of the deceased participant \$250 immediately on notice of death. We appreciate that personally you probably do not need this protection, but there are many of our members who do, evidenced by the fact that during the year in which this fund has been in operation claims have amounted to \$5,000, all paid without a moment's delay or the least bit of red tape, and in most instances the payment was of the greatest aid at a time when sorely needed. We feel that from the charitable side of the question you cannot help but see the good your help will do. In this connection read the enclosed booklet fully explanatory of this death fund.

If you find you cannot attend the meeting, will you not at least come along with us to the extent of remitting your dues? We need you. Some good woman left a widow with several helpless, fatherless children, needs your aid. Will you not come? Make checks payable to J. H. Baird, Scrivenoter, mailing to Columbus, Ohio, to either McNally or Hayward.

Vicegerent,

Fraternally yours, Chairman of Committee.

THE HOO-HOO DEATH EMERGENCY FUND.

Below is statement of the Hoo-Hoo Death Emergency Fund to close of business, January 6:

Total subscriptions, Second Call	• • • • •	••••	 	
Total expense First and Second Calls— printing, postage, etc., as reported in detail at twentieth Annual Meet- ing	5,250	00	1 3,601 I 0,640	
Balance forwarded to Third Call Collected Third Call to close of business, January 6, 1912			\$ 2,961 4,613	
October 14, 1911. 17,000 "Record Cards" sent with Third Call (invoice Remy-Nance Printing Company, 9-28-11)\$ October 14. Reprinting 15,000 booklets	34	50	\$ 7,601	93
sent out with Third Call (invoice of Remy-Nance Printing Company, 9-28-11) October 3. Postage on Third Call	188 150		i	
October 16. Refund to subscriber (check No. 23)	2 250	00 00	•	
December 8. Claim of W. B. Judson December 8. Claim of A. J. Armstrong. December 26. Claim of C. F. Decker	250 250 250	00		

Only two death claims appear in the above as having been paid since report in December Bulletin. A third death, however, has occurred, for which a draft authorized by wire has not yet been presented for payment. In the meantime, however, at least four deaths have been reported among members who responded to either the First or Second Call, but who declined or failed through oversight to come in on the Third Call. It has been hard to decline payment of these claims, as in two cases to our certain knowledge the money was most direly needed. Under the terms and conditions of the plan there was nothing to do but to decline them—the men had simply failed to keep "in line,"

The whole proposition of participation in this death fund is purely voluntary. There can be no dunning for renewal of subscription. However, from now on, realizing that in nearly every case failure to respond to the succeeding call is through pure negligence or oversight, a careful checking will be made of the responses to each call, checking with the responses to the previous call, and to every man who has not responded after a reasonable time to the outstanding call, a personal letter will be sent. This will involve considerable work and expense, but in the judgment of The Bulletin It is well worth doing. It will put the proposition squarely up to the man. It will at least make it a little less trying on the feelings to turn down these invalid claims that always urgo that the man was a good Hoo-Hoo and that death came on him unawares when he intended all the time to keep up his subscription.

As a reminder right now, it may be stated that the Third Call (the now outstanding call) went out October 1. Every man who has responded to that call is in line all right, and will continue in line until the Fourth Call is issued. If he has not responded to this Third Call, he is not in line—he is absolutely "out" no matter what he did on the First and Second Calls. The proposition is a continuing one only when the man continues his part of it—that is, to pay up.

When the Fourth Call will be issued depends on two things—how the money continues to come in on the Third Call and how fast the deaths occur. Last year the death rate jumped up very high in February, March and April. Insurance men tell us that this is to be expected; that the early spring is the season of greatest mortality among adults. It looks singular that a man should scuffe through a long, hard winter, and then die just when the birds and

leaves and flowers are ready to come again, but it is a fact that they do so.

It will be seen that we are still getting in about \$200 a month on this Third Call, and that we have a very comfortable balance still to the good—say \$4,000 out of which to pay claims, above the minimum reserve of \$2,000.

In our judgment this \$4,000 clear balance ought to take us through to April, unless something exceptional happens to the death rate. If this is so, the new call will go out just when it did last year, thereby confirming the substantial accuracy of The Bulletin's predictions in the beginning, that the deaths will average right at eight to the thousand per annum necessitating two calls each twelve months, and making the proposition cost the participant \$4.00 per annum for \$250, or at the rate of \$16 per thousand per annum.

It is obvious, however, that this good record cannot be continued very long unless the number of subscribers increases on future calls. The participants who came in on the First Call and who have continued are older now than they were, and getting a little older every time the wheel turns. Out of a given number of men, whether large or small, the percentage of mortality increases each year, with the increasing age. We must continue to get in now men if we are to continue the success of this fund.

It will be seen that the amount so far received on the Third Call (up to January 6) is only \$4,643.50, whereas on the Second Call we received a total of \$5,637.97, just about \$1,000 more than the sum received so far on Third Call. However, as stated above, the money on this Third Call is still coming in at the rate of about \$50 per week. If this keeps up and the number of deaths does not compel the issuing of the Fourth Call until April, we will get in an additional sum of, say, \$550. This will run total receipts of the Third Call up to about \$5,100, only about \$500 less than the amount received under Second Call. This is not much less, to be sure, but still it is less, and instead of a decrease we should show a constant increase, if the proposition is to be all the success it should be.

Clearly what we need is an increase in the number of subscribers to the fund. The easiest and quickest way to get them is for each participant to turn in and make one other member of the Order become a subscriber. There is not a participant in the undertaking but who can do this, and do it easily and promptly. It ought to be a pleasure for him to do it—that is, if he thinks, as The Bulletin does, that this death fund is the best thing Hoo-Hoo ever undertook, and the most economically handled thing that any organization ever put out. The fund is doing a noble work, and there is mighty litle to us individually and collectively if we do not maintain and greatly enlarge its capabilities of doing good.

Suppose we try out this suggestion right now. Will you who read this be one to go out and "get your man"? This office will be glad to furnish any applicant with copies of the booklet explanatory of the whole proposition, its inception, plan of organization and report as to how it has come along. Now is a good time to make this effort, During the next two months of the lumber convention season every one of us will see from one to five hundred members of the Order. All we need to do is to speak a few words in season. The Bulletin has never yet seen or heard from a man who had looked into the thing far enough to understand just what it is, but who commended it. Let's act on this suggestion right now.

Just a word in further reminder to the participants or to those who have been participants in the past: Look right now and see if you have a card showing response to this Third Call. If you have not, then this Bulletin ought to be a sufficient reminder to you without waiting for a personal letter. If you have not a card, but still think you have paid, write in and find out. It is no trouble to look the matter up. If you have not a card and do not

think you have paid, then you certainly should write inenclosing check for \$2.00.

Since the above was put in type comes the following from Arcanoper Jno. C. Ray:

Waco, Texas, January 8, 1912.—Mr. J. H. Baird, Scrivenoter, Concatenated Order of Hoo-Hoo, Nashville, Tenn.—
Dear Jim: I am inclosing you a receipt from Mrs. John
G. Fall for \$250.00, which I received on the morning after
I wired you. I tell you right now no other thing of this
sort can come up to our little Hoo-Hoo Death Emergency
Fund. You look at it this way: Friday afternoon, January
5, at 5 o'clock, I wired you of this man's death. Saturday
morning, January 6, at 9 o'clock, I had the money for this
man's wife and had a receipt for it. I tell you, old man,
it gladdened the hearts of lots of our local Hoo-Hoo, lumbermen, and citizens of this city to know that this money
had been pald to Mrs. Fall. Mr. Fall's illness has been
practically of a year's duration. He has been a loyal HooHoo, and has been of great benefit to the Order.

Fraternally yours,

JOHN C. RAY, Arcanoper.

BUSINESS CHANGES.

Brother Maurice W. Wiley, for years President of the Wiley-Homer Lumber Company, of Baltimore, and an old time-tried and fire-tested Hoo-Hoo, has made a change of business connection. Having sold out his interests in his old company to his partner, Mr. Homer, he has associated himself in a wholesale lumber business to be conducted under the name of Wm. M. Burgan, 604 Continental Trust Building, Baltimore, Md. Here are the wishes of hundreds of friends in Hoo-Hoo and out of it for Brother Wiley's very great success in his new connection.

Brother Marcus E. Sperry, who helped so ably with the concatenation held recently at Ocala, Fia., by Vice-gerent L. A. Bartholomew, has gone into the timberland business at Tampa in his own name. Brother Sperry's stationery bears the legend, "Business opportunities." Ho will handle all properties in which lumbermen are interested, saw mills, planing mills, etc., looking up location for all such enterprises, and generally bringing together lumbermen and timber holders who want to make any sort of a trade, swap or combination. Brother Sperry was for some time connected with the Gress Manufacturing Company at Jacksonville, Fia., before that being located at Atlanta.

Vicegerent Carroll L. Beck, of Bloomington, Ind., made a change of firm connection on January 1, going with W. J. Hughes & Son, the well-known sash, door and blind concern of Louisville, Ky. Brother Beck has formerly represented for seven years the Foster-Munger Company, of Chicago. The field of his activities will remain practically unchanged. He will continue to cover Southern Indiana and Western Kentucky.

Another of our Vicegerents makes a business change with the first of the year. This is Vicegerent N. H. Huey, at Kansas City. On January 1 he formed a connection with the Angelina County Lumber Company, of Keltys, Texas, a connection with which he is much pleased. He says it puts behind him a fine stock of fine lumber cut by a fine mill out of fine timber—both long loaf and short leaf. Brother Huey will continue to cover about the same territory as heretofore. His smiling countenance wi'l not, therefore, be withheld from his friends, but his line of talk will be of his new company's products.



The month that marks the beginning of the earth's new journey around the sun falls nearly in the middle of the Hoo-Hoo year. And yet it seems to denote an intermission, a pause in the swift march of events. It offers opportunity alike for retrospect and prophecy.

The earth has made the trip around the sun countless times, and yet this time is different from all others because, as astronomors tell us, the whole solar system (the sun and all the spinning planets, including the earth—a glittering whirl!), is rushing forward at tremendous speed toward a goal which no man knows. Our place in the heavens is not the same as it was last year—some of the stars are left behind forever, while others are opening up, a shining vista, before us as we come. But the law of gravitation persists; the universe remains unshakable.

And so, in human affairs, "this time" is always difforent from past times. New circumstances and new needs call for new methods, fresh inspiration, revived ambition, higher alms. Principle remains; that alone, enduring, stays to us. Whatever tends to wreck is self-destructive; it perishes and is forgotten. Wherefore is every new year a Happy New Year, and this time the best of all times.

As concerns Hoo-Hoo the new year brings with it much that is calculated to give satisfaction to the thousands who have at heart the welfare of the Order. The December issue of The Bulletin contained a little article about the Death Emergency Fund which, it is pleasing to state, seems to have appealed strongly to the generous instincts of the members. The responses are coming in steadily every day, and so far the success of the plan has been very gratifying.

This project of the Death Emergency Fund is one of the things that were not in the original scheme of Hoo-Hoo. Like some of the star clusters in the firmament, it may grow bigger and brighter as we advance!

In the meantime, there are some features of the proposition, as it has developed along from month to month, that will doubtless prove of special interest to the members. So far there have been surprisingly few deaths among those who responded to this Third Call, but within the past sixty days we have had several men to die who responded either to the First Call or the Second Call, but who falled to respond to the Third Call. In every case of this sort, application for payment has been made and dire disappointment was felt by the family of the deceased when it was found that he had dropped out. Nothing

more pathetic than this can possibly be imagined. In some of these cases the money was greatly needed and it was truly painful to withhold it.

This whole plan of the Death Emergency Fund is, of course, based on voluntary contributions, and it was not the idea of the Supreme Nine for the Scrivenoter to go after the contributors in a drastic, "dunning" sort of way. Nevertheless it has become manifest that efforts should not stop with the mere sending out of notices to the recurring calls, but that this office should undertake the extra work of checking over the call after a lapse of a month or such a matter, and see who failed to respond to the last call who had already responded to a preceding call-and that to every such person there should be written a courteous letter, to the end that he might not drop out through failure to get the formal notice or through oversight. So obvious seems the necessity of this that the work of "checking" on the Third Call (and comparing it with the First and Second Cali) has begun and is now well under way. It is quite a tedious task, but it is progressing as fast as possible. It unquestionably will redound to the advantage of the contributors, and to that extent will serve to insure the permanency of the plan. It is important that every possible effort be made in this connection. The Death Emergency Fund has worked well so far, and has aroused much interest even among those who already carry so much insurance that the small additional amount is negligible except in so far as their cooperation helps to carry on the work. It is hoped and believed that the plan will increase in efficiency as time goes on and as new phases of the scheme may present themselves.

The 'men in the field" are very busy with their various plans for extending the bounds of the Great Black Cat's domain. The concatenations in prospect embrace a territory reaching from the Gulf Coast to New York State and from Florida to Washington. Some of these meetings will have occurred before this issue of The Bulletin is mailed, and no doubt arrangements for others will have been completed. The Vicegerents are energetic and able men, as is fitting that they should be, for on their efforts dopends the success of the year's work, though the degree of hearty cooperation manifested all along the line on the part of the lay members is also extremely gratifying and is a very real factor in advancing the interests of Hoo-Hoo.

The mail received at the Scrivenoter's office is and has been for months exceptionally heavy. Also it has been exceptionally interesting. Letters are human documents which constitue an absorbing study. When one takes his pen in hand, he usually intends to tell of what he wants to do or have done or what he disapproves of being done; in reality he accomplishes far more than this—he reveals what he is. Our enemies magnify our faults, and our friends exaggerate our virtues. We ourselves tell what we really are.

The self is a curious thing. It refuses to be caged or to stay bottled up. With grim determination it "will out." Sincerity shows in every line if truth is in the soul; hypocrisy leers from the pages if the nature is steeped in decelt; rancor sares its feeble light in a message clicked across a continent! Distance is no barrier to the self; for it, time and space do not exist. Where indeed can the self hide from the sight of men? Wherewith shall it be covered?

Of old it was said. "The pen is mightler than the sword," and assuredly the pen is a far more dangerous thing to fool with! Even a clumsy man and one without knowledge of arms might handle a sword without beheading himself, but even after long experience with a pen a man can unwittingly write himself down a renegade or make of himself a spectacle that adds to the gaiety of nations. The possibilities of a pen indeed are boundless. There are some things one cannot do with a sword; as a

means of "self-expression" a cutlass has its limitations. A man slashing around with a glittering blade would be appalling, terrifying; but his wild antics would hardly be interpreted as the outlet for a petty and ignoble nature. You might guess him to be a maniac, but you would not size him up as striving to disguise jealousy or to cloak ambition.

The comparative harmlessness of a sword lies in its simplicity. A blade is simple; a pen is complex. There is such a thing as a safety razor. Who ever heard of a safety pen? The wounds inflicted by a sword on an enemy, or mayhap on the luckloss wielder of the weapon, will sometimes heal and leave no scar. The written words remain.

Yet for one whose principles and aims are right, the pen holds no menace. Regardless of "style" or rules of language, that which is genuine will be evident. What is true will ring true, whether said in pure English or in slang.

Because the activities of the pen, so to speak, are at once so unrestricted and so complex, an enormous mass of correspondence cannot but be of deepest interest. It is a world in miniature.

It is a feature of this year's work that never before have there been so many expressions of interest in the Order, although letters of encouragement have nover been lacking. "If I can be of any use in any way to make this a banner year, call on me," writes a brother in the East, and from the Puget Sound region comes the message. "Count me among the live ones." From the Middle West the cheerful prophecy is sent, "I predict a still greater future for Hoo-Hoo. It appears to me that prospects are brighter for the Order than ever before."

But to quote is hopeless—this whole paper could be filled with extracts from innumerable letters of like tenor.

Such messages are an inspiration and a solace. They are evidence of that loyalty to the Order which alone can make of Hoo-Hoo an organization of benefit to its members and of real use in the world.



During the talk and argument about reciprocity, Rudyard Kipling, in almost childlike wonder, exclaimed: "I do not understand how 9,000,000 people can enter into such arrangements as are proposed with 90,000,000 strangers." If Kipling knew anything about Hoo-Hoo, he would find it hard to understand how he ever thought of "strangers" in connection with Canadians and the people of the United States. Hoo-Hoo has had no difficulty in welding the people of the two countries into a brotherhood that knows no boundary lines. There may be difference of opinion as to reciprocity, but there is no thought of our being "strangers" to each other.

By a strange coincidence, two of the sons of one of the most eminent of Englishmen are buried in America. Charles Dickens was more than a great writer. Through his writings he was a great reformer. Thousands of people have a square deal now because he lived and wrote. Alfred Tennyson Dickens, who came over here a short time ago to deliver a course of lectures, died the other day in New York, and his body was laid in a vault, the funeral services being conducted by Reverend W. T. Manning, of Trinity Church, formerly rector of Christ Church, Nashville, Tenn. Francis Dickens, elder son of the great writer, died at Moline, Ill., in 1884, while on a lecture tour. He was buried at Moline on a bluff which commands a wide view of the Mississippi Valley. His tombstone bears a portrait medallion which is said to be a good likeness and of superior workmanship. Both the sons of Dickens died suddenly and far from home, yet not among strangers, for in the heart of thousands of Americans there is a very warm place for any one nearly related to him who was the creator of Tiny Tim. of Dolly

Varden and Little Nell and Oliver Twist, and who was the abolisher of the debtors' prison and the reformer of schools and almshouses.



Canada is sometimes referred to by enthusiastic Canadian writers as the "empire of the larger hope." How appropriate this is, so far as concerns settlers who come over from the "old country," is shown in the following, from a letter written by a farmer in Saskatchewan: "One source of consolation is that we are sole owners of our property and can either dispose of it or will it to our descendants."

The letter from which the foregoing is quoted was written to Lady Gordon Catheart, Cluny Castle, Aberdeen, and was printed lately in a paper published in a town in the Highlands of Scotland. It appears that Lady Cathcart some years ago assisted a number of poor farmers to emigrate to Canada from her estates in the west coast islands of Scotland, and recently some of them have written to inform her of their present condition. The fact that in the new world they are able to own land outright. instead of renting or leasing a small piece of ground from the owner of an immense entailed estate, makes a great difference in their outlook on life. One man writes that he owns 800 acres of land, sixty head of cattle, twenty horses and seventy-five sheep, and that one of his sons owns a livery and feed stable worth \$6,000. Another one of these settlers seems, under the circumstances, but mildly enthusiastic. He writes:

"At the present time I have only 677 acres on my estate, twelve horses, twenty-two head of cattle, eleven pigs, a large number of fowls, my wife and ten children—six daughters and four boys." He adds, however. "We shall always speak in loving memory of your Ladyship as long as we live and of what you have done for us, which our fathers and mothers could not have done for us. Enclosed is a photograph of the family group."

We of the United States may well envy our northern neighbor the thrifty class of settlers which the latter country is securing, especially when we contemplate the riff-raff pouring into our own land from the countries of Southern Europe.



Louisiana, Illinois and one or two other States have forbidden the use of public drinking cups in Pullman cars. The women's clubs of Kentucky are agitating for a similar law in that State. Soon the time will come when the unwary traveler who has neglected to provide himself with a cup must go thirsty. The desert will not be the only place where the pilgrim with parched tongue and feverish brow will have tantalizing visions of bubbling springs and gushing fountains. Perhaps in course of time, and after many painful experiences, the average traveling man will learn to pack his cup along with collars and other things which he carries as a matter of course. A cup should be as easy to remember as a bottle, but just at first it won't be.

The object of doing away with the public drinking cup is to promote sanitation and to safeguard the health of the people. But this sort of thing can easily be overdone. Kansas has been agitating for a law against coffee drinking, and its health officers are warning citizens to clip their cats in order to eliminate germs. A list of all the preposterous laws proposed would be too long to print. A Western paper says:

We may laugh at them as freak legislation, but the unfortunate traveler who has been fined \$20 for smoking a cigar on Sunday or drinking a glass of beer on Monday will hardly find them a laughing matter. At a distance they are objects of derision; at close quarters they are objects of exasperation and detestation. If this sort of insanity continues it will destroy the last remnant of personal liberty that is left to us. It will be legislated to death. An impudent and intrusive officialism will be always at hand to regulate what we shall eat, what we shall drink, and wherewithal we shall be clothed. Every session of every legislature is besieged by social mountebanks clamoring for some new prohibition, some new restriction, some new regulation.



All Lumbermen at 8an Diego.

The concatenation held by Vicegerent J. T. Bate, of Los Angeles, at San Diego on December 16, proved all the success that was anticipated. Vicegerent Bate was ably assisted by Brother H. D. White, of the Western Lumber Company and the M. A. Graham Mill Company, who is a very prominent lumberman of San Diego. The initiates were all lumbermen, without an exception, and all of the higher type. The session-on-the-roof took the form of a splendid banquet held in the grill room of the U.S. Grant Hotel.

Vicegorent Bate writes that this concatenation gives San Diogo a total of thirty-five members, and says they are discussing the establishment of a Hoo-Hoo Club there. The lumber business of San Diego is increasing rapidly, and it is Vicegerent Bate's expectation that one or two more concatenations will occur there during this Hoo-Hoo year. He says that the San Diego Hoo-Hoo are planning "something special to interest Hoo-Hoo during the exposition at San Francisco in 1915." Vicegorent Bate and Brother White deserve much credit for the success made of this meeting.

Snark, J. T. Bate; Senior Hoo-Hoo, C. A. Reinochl; Junior 1100-1100, G. F. Hoff; Bojum, Chas. E. S. Dixon; Scrivenoter, R. C. A. Moldenhauer; Jabberwock, Hugh M. Nichols; Custoratian, Jerome Winder; Arcanoper, George G. Cabrielson; Curdon, D. Frank Park.

26157 Charles Rosswell Allen, San Diego, Cal.; secretary Star Bullders' Supply Company.

26158 Edgar B. Culnan, San Diego, Cal.; salesman Chas. R. McCormick Lumber Company.

26159 Thomas Lloyd Edmundson, San Diego, Cal.; Western

Lumber Company.

26160 Wilson Dana Hall, El Cajan, Cal.; president and manager W. D. Hall

26161 Melvin "Plate Glass" Hermann, San Diego, Cal.; as-sistant manager Independent Sash & Door Com-

26162 William "Shavings" Jamerson, San Diego, Cal.; manager San Diego Planing Mill.

26163 Owen Scott King, San Diego, Cal.; salesman Chas. R. McCormick.

26164 Walter John Little, San Diege, Cal.; manager M. A. Graham Mill Company,

26165 James C. Magley, San Diego, Cal.; assistant manager Benson Lumber Company.

26166 Charles Marvin Rose, San Diego, Cal.; salesman Chas. R. McCormick Lumber Company,

26167 Sam Ferry Smith, San Diego, Cal.; secretary Western Lumber Company.

26168 Sydney Hammond Smith, San Diego, Cal.; salesman

Western Lumber Company. 26169 Beverly Theodore Ward, San Diego, Cal.; salesman W. P. Fuller & Co.

26170 Guy Berry West, San Diego, Cal.; assistant manager Russ Lumber & Mill Company.

26171 Calvin Smith Winchell, San Diego, Cal.; president

Star Bullders' Supply Company. Concatenation No. 1743, San Diego, Cal., December 22, 1911.

Twenty-four in Montana.

On account, no doubt, of being called away by important business, Vicegerent H. M. Yaw has not made formal report of the splendid concatenation he held at Great Falls, Mont.,

on December 16. The lumber papers report the meeting as a most successful one, twenty-four men having been initiated, all of the highest type and nearly all of them

The meeting occurred in connection with the convention of the Montana Retail Lumbermen's Association. On the evening of the concatenation all the visiting ladies were entertained at the home of Mrs. H. A. Templeton, wife of the President of the association, while the men adjourned to the concatenation at Luther Hall. At the close of the concatenation every one present was invited to attend the session-on-the-roof in the palm room of the Rainbow Hotel. Special music by the orchestra and vocal numbers by Mrs. C. S. Grant were furnished while the members and new initiates enjoyed the feast prepared for them. This occurred on the evening of the first day of the lumber convention and was a most enjoyable incident of a very enjoyable meeting.

The following are the initiates as reported in the lumber papers; The Bulletin does not guarantee accuracy of names, as the blanks have not come to hand:

A. Ellis, Harlem, Mont., A Ellis Lumber Company.

William J. Scott, Hardin, Mont., Bacheller-Scott Lumber Company.

Henry C. Stirnson, Triudent, Mont., Three Forks Portland Cement Company,

Wesley L. Herman, Great Northern Traveling, Freight and Passenger Agent.

George W. Slack, Kallspell, Mont., Somers Lumber Company. Fred G. Hanneman, Scattle, Wash., Chicago Lumber

& Coal Company. Edward G. Matke, Williams, Mont., Nuzum-Matke Lum-

ber Company. Rudolph Lehr. Valler, Mont., Libby Lumber Company.

Andrew Westburg, Columbia Falls, Westburg Lumber Company. Herman Karow, Somers, Mont., Somers Lumber Com-

Ralph E. Nuzum, Valler, Mont., Valler Lumber & In-

vestment Company. W. E. Fleming, Valler, Mont., Boorman Mercantile

Company, Edward T. Fitzgerald, Collins, Mont., Boorman Mercantile Company.

Walter S. O'Connell, Stanford, Mont., Stanford Mercantile Company.

Frank Walnum, Cascade, Mont., Cascade Lumber Com-

Gustave F. Thompson, Malia, Mont., Thompson Lumber Company.

Lowis J. Hancock, Great Falls, Mont.; St. Anthony & Dakota Lumber Company.

Royal S. Woods, Galata, Mont., R. S. Woods.

H. R. Thompson, Chouteau, Mont., H. R. Thompson, Thomas Jefferson Purser, Great Falls, Mont.; Holcer-Boorman Lumber Company.

William C. Lyng, Fort Benton, Missourl River Lumber Company Walter I. Peterson, Geyser, Mont., McCall-Webster Lum-

ber Company. Asher M. Beltz, Raynesford, Mont., McCall-Webster

Lumber Company. William R. McKenna, Moccasin, Mont., Basin Lumber Company.

First at Toledo Since 1901.

Just as we go to press comes in formal report from Supreme Representative W. M. Stephenson of Vicegerent Frank Spangler's concatenation at Toledo on January 6. While only six men were initiated, the meeting was both successful and enjoyable. The meeting occurred during the worst of the recent blizzard, which served to keep away not only many members, but several of the candidates

The meeting was held in the hall of the Builders' Exchange, the work beginning at 7:30 p. m., and being all out and over by 11:30. An old-time "session-on-the-roof" was held after the initiation, in the same hall and room, and every one had a good time. Brother Frank Spangler spoke at some length, telling of the purposes, methods and benefits of Hoo-Hoo. Supreme Representative Stephenson spoke briefly in explanation of the Death Emergency Fund, while Brother Sam D. Dare and several others told good stories

When it is considered that this is the first concatenation to be held at Toledo since 1901, and many of the members we once had there have either died, moved away or gone out of the lumber business, this first meeting of Vicegorent Spangler's cannot be regarded other than as a pronounced success. He has certainly worked hard to bring it about, and deserves much credit. While he feels somewhat disappointed over the number both of his initiates and of the members he had present, he feels that he has reawakened a very healthy interest.

Following are the officers who administered the ceremonies and the list of initiates:

Snark, Frank Spangler; Sculer Hoo-Hoo, L. D. Gotshall; Junior 1100-1100, W. M. Stephenson; Bojum, W. H. Talbott; Scrivenoter, E. H. Wenn; Jabberwock, C. H. Reiser; Custocatian, A. T. Neff; Arcanoper, Sam D. Dare; Gurdon, N. L. Curtis.

26172 Richard Jay Bird, Ypsilanti, Mich.; partner Bird &

26173 Edwin Dash Goulet, Toledo, Ohio; secretary and treasurer Goulet & Co. 26174 Hugh William Hubbard, Toledo, Ohio; salesman W.

26175 Earl Pardee Payne, Port Clinton, Ohlo; assistant manager E. Clinton Lbr. & Coal Co.

26176 Frederick John Puck, Tolodo, Ohlo; vice president The Western Mig. Co.

26177 William Harrison Whaley, Milan, Mich.; buyer Got-shall Mfg. Co., Toledo, Ohio.

Concatenation No. 1744, Toledo, Ohio, January 6, 1912.

LUMBERMEN BEWARE.

One H. L. Sartain, claiming to be a Hoo-Hoo, and presenting an alleged power of attorney from Anton Sooller, the well-known hardwood exporter of New Orleans, is reported to be obtaining money on bogus drafts and checks from lumbermen and others in Texas. No man of this name was ever a member of Hoo-Hoo, though Sartain exhibits a Hoo-Hoo button, and claims as his the number of a man in Nebraska who is in good standing, and, so far as this office knows, is a man of character and standing. The New Orleans exporter writes a Texas victim about Mr. Sartain's actions as follows: "New Orleans, La., Dec. 28, 1911.-Mr. Sartain is receiving money under false pretenses. A great many drafts have come in, and I am putting your letter with a big bunch of others into the hands of my lawyer. The power of attorney is void, and in case you can take some steps against him same will be appreclated. I sympathize with you in this matter, but am unable to do anything."

The two following communications are self-explanatory:

Mr. J. H. Baird, Scrivenoter, Nashville, Tenn.-Dear Sir and Brother: Enclosed you will please find card of description with reward offered for the arrest of a certain

individual going under the name of "Albert" A. J. Galloway, and claiming to represent R. J. Reynolds Tobacco Company, in outdoor advertising. He works his game by going to his victim and getting an estimate on enough material to erect a certain number of billboards, these boards to be 8 feet high and 20 feet long. He is very particular to have good material figured and uses three pieces 2x4x20 feet, one at the bottom, one at the top and one in the center, with one at each end 8 feet long. This man has letters, supposed to be from the Reynolds Tobacco Company, with instructions regarding the boards, as well as other instructions concerning the checks they are supposed to have sent him. The City Lumber Company took in one of his checks and one of the lending liverymen of this town endorsed a check for him, and, of course, the check proved to be a fraud. Of course the check he got off on the City Lumber Company was for more than the bill, and he got the difference in cash.

We wish you would publish this man in The Bulletin. Yours truly,

CITY LUMBER COMPANY. W. C. Hickman (No. 19422.)

\$25.00 Reward.

Arrest (Albert) A. J. Galloway, about 5 feet 10 inches in height, weight about 160 pounds, age about 45; decided blonde, left eye out, right eye blue, were glasses, cloan shaven, florid complexion; dressed in dark brown Prince Albert overcoat; claims to represent R. J. Reynolds Tobacco Company in outdoor advertising.

We hold warrant for his arrest for realizing cash upon worthless checks, committed week of December 16, 1911. Arrest and notify T. C. GASTON.

Chief of Police, Jackson, Tonn.

This man appears to make no claim of being a Hoo-Hoo, but this warning is nevertheless printed in The Bulletin for what protection to lumbermen it may afford.

In cortain sections of West Virginia there is no liking for automobiles, as was evidenced in the case of a Washingtonian who was motoring in a sparsely settled region

This gontleman was haled before a local magistrate upon the complaint of a constable. The magistrate, a goodnatured man, was not, however, absolutely certain that the Washingtonian's car had been driven too fast; and the owner stoutly insisted that he had been progressing at the rate of only six miles an hour.

"Why, your honor," he said, "my engine was out of order, and I was going very slowly because I was afraid it would break down completely. I give you my word, sir, you could have walked as fast as I was running."

"Well," said the magistrate, after due reflection, "you don't appear to have been exceeding the speed limit, but at the same time you must have been guilty of something, or you wouldn't be here. I fine you \$10 for loltering."-Lippincott's.

Dues for 1912.



HEN the clock struck twelve on the night of September 9 last, dues became payable for 1912. The Hoo-Hoo year begins and ends on September 9. Look up your receipts, and if you find that you have not paid 1912 dues, send \$1.65 to the Scrivenoter at once. Any form of remittance will do ex-

cept stamps that are stuck together. Your individual check will be all right.

OUR VICEGERENTS



W. P. Monson, No. 14412.

The accompanying picture is that of Vicegerent W. P. Monson, located at Ogden, Utah, whose approaching concatenation at Salt Lake City is announced in another column.

Brother Monson was born June 30, 1875, at Richmond, Cache County, Utah. His father before him was a lumberman of the progressive type. Brother Monson w 3 brought up in the lumber business, from "sawdust monkey" up to manager. He has worked in every department of a saw mill and has done everything there is to do about a lumber yard. When 17 years old he was put in charge as manager of the manufacturing plant of the Excelsior Lumber Company. When 22 years of age he organized the Superior Lumber Company, of Preston, Idaho, which was very successful under his management. On May 1 of the present year he took over the general management of the Eccles Lumber Company, at Ogden, a large business which is growing rapidly under his vigorous management. Always an optimist and always smiling, in good times as well as bad, Brother Monson's abilities and his progressive spirit have won him many honors and many friends. He served as a director for several years of the Western Retail Lumbermen's Association. He was elected County Commissloner on the Republican ticket, a position he held until his duties in other lines called him to Europe. from which trip he returned only last April.



VICEGERENT W. P. MONSON, Orden, Utah.

Last, but not least, Brother Monson has been a loyal and onthusiastic Hoo-Hoo for many years, and carries his pride as high with respect to his membership in Hoo-Hoo as he does with respect to any of the other honors that have come to him. He was named Vicegerent for Utah on the unanimous recommendation of the leading members there, all of whom he has behind him to make his approaching concatenation a notable success.

S. M. Eaton, No. 282.

The Hoo-Hoo of eastern Nebraska made a happy selection a year ago when they demanded the appointment of that genial Brother Mell Eaton. He has now served out two full terms, having served one year as Vicegerent for South Dakota in 1905, and a business feature of the concatenation which was to have occurred, and which we presume did occur at Lincoln, Neb., on January 10, was the



S. M. EATON, Lincoln, Neb., Vicegerent Eastern District of Nebraska.

selection of his successor. The Bulletin has not received formal report of this concatenation, and does not know what action was taken. It will hazard the guess, however, that a very strong effort was made by the old-time working members of Lincoln to continue Brother Eaton in office another year. It will look mightily like riding a willing horse too hard, but if there ever was a willing horse it is Brother Eaton. He is a man eminently well qualified for the position of Vicegerent. His number shows him to be one of the oldest members of Hoo-Hoo. He has always been a loyal and enthusiastic member. He has probably held more concatenations than any one man in the central wost, and probably knows more members of the Order personally in the territory from the Mississippi River to the Rocky Mountains than any other two men.

Engineers announce that by July, 1913, the Keokuk dam, the largest in the world except the Assouan, will be completed, harnessing the Mississippi. When the waters, guided by engineering craft, pass through thirty turbines they will generate 250,000 horsepower, enough to light every private and public lamp, run every street car and turn every factory wheel in practically every Mississippi Valley city from the Saint on the north to the Saint on the south. Keokuk will become one of the largest power distributing centers in the entire world. Already contracts have been signed for the transmission of 60,000 horsepower to St. Louis, 175 miles south, to run the street cars and light the streets of that city. Negotiations are under way to transmit the power north and south, east and west, from St. Paul to Memphis and from Chicago to Omaha.

OBITUARY.

James Hosmer Bardwell (No. 5344).

Brother J. H. Bardwell, No. 5344, died at Leadville, Colo., December 13, of apoplexy. Brother Bardwell was born at South Deerfield, Mass., in 1864. He went to Colorado over thirty years ago. For many years he was employed as a salesman for McPhee & McGinnity, after which he was manager of the Chicago Lumber Company and later manager of the Pueblo branch of the McPhee & McGinnity Company. More recently he was engaged in the lumber business at Salt Lake City, where his health began to fail. At the time of his death and since early last spring he was in partnership with Brother C. E. Bullen, of Denver, Colo., the firm name being the Continental Tie & Lumber Company, with offices in the Colorado Building.

Brother Bardwell was a good lumberman and a good Hoo-Hoo. He will be recalled by many who attended the Denver Annual Meeting in 1899, when he and his wife, who survives him, were very prominent in the entertainment given the visitors. Brother Bardwell is survived also by a son.

William Moore (No. 6771).

Brother William Moore, Hoo-Hoo No. 6771, a wealthy lumberman of Denver, died suddenly at his home in that city on Christmas Eve, after having assisted until early bedtime with the preparations for the Christmas festivities. Though suffering from a slight cold, Brother Moore had been enjoying better health for the past year than for many years. He made no complaint of feeling ill, but only of being a bit tired with the Christmas shopping. He retired to his room quite early in the evening. His wife, after finishing her preparations for Christmas, repaired to the bed-room to find him dead, death having occurred probably an hour before, and very soon after he retired.

Brother Moore was born at Princeton, N. J., May 7, 1854, and had been engaged in the lumber business at Denver for more than sixteen years. He went West in June, 1889, locating at Dickinson, N. D., where he engaged in the lumber business, Later he was engaged in the stone business at Fort Collins, Colo., and later still in the grain and milling business at that place until August, 1895. In the latter year he removed to Denver, establishing himself in the lumber business, in which he was notably successful. As will be noted from his number, Brother Moore was an old Hoo-Hoo. He was a loyal and enthusiastic member, taking part in all the meetings held at Denver. The widow and one son, Guilford Moore, survive him.

Anderson James Armstrong (No. 14226).

A brief notice of Brother A. J. Armstrong's death appeared in the December Issue of The Bulletin. Later full particulars reached the Scrivenoter's office and are as follows:

Brother Anderson J. Armstrong died suddenly December 4, 1911. He and his wife were visiting friends at Vale, Ore., when the end came. The attending physicians pronounced the cause valvular heart trouble.

Brother Armstrong was born at Ashland, Ohio, October 31, 1843. He leaves a widow, one daughter, five sons and hosts of friends. He was a man of fine character and was greatly beloved.

As a director of the Hawkeye Lumber Company, of Bolse, Idaho, he was well known in lumber circles, and took active interest in the Order. He became a member at Bolse, Idaho, February 24, 1905, and was also a subscriber to the Death Emergency Fund.

Percival Merrick Lindsay (No. 17559).

Brother P. M. Lindsay died suddenly Decemberr 30, 1911, at Victoria, British Columbia, Canada. He was born at Rapid City, Manitoba, Canada, Apral 25, 1882.

Brother Lindsay joined the Order at Vancouver, British Columbia, Canada, August 10, 1906. At the time of his death Brother Lindsay was connected with the Vancouver Eng. Works, Ltd. A widow and three small children survive him.

Alfonso Cardenas Fernandez (No. 22512).

Brother A. C. Fornandez was instantly killed in an automobile accident early Sunday morning, Docember 24. The accident occurred a short distance from Calpulalpam, Mexico, where the automobile plunged through a railing of a bridge. Two other members of the family were killed, but his wife, who was with him, escaped with severe injuries.

Brother Fernandez was a native of Mexico, born at Mexico City, Mexico, August 20, 1873. At the time of his death he was connected with the firm of Paula F. Cardenas, of Mexico City. He took active interest in Hoo-Hoo, joining December 12, 1908.

John Gilbert Fall (No. 19769).

Just as The Bulletin is ready for the press, a telegram from Supreme Arcanoper John C. Ray announces the death of Brother John G. Fall, which occurred at Waco, Texas, the night of January 4. The burial to take place Sunday, January 7.

Full particulars will appear in the Fobruary issue of The Bulletin.

Clarence Louine Cross (Life Member No. 17).

Brother Clarence L. Cross, Life Member No. 17 of Hoo-Hoo, died at his home in Riverside, Ill., a suburb of Chicago, on December 31, after a brief illness. He left a widow, two daughters, both unmaried, and one son, Brother A. J. Cross, No. 21583, who has been associated in business with his father for several years and who will continue



THE LATE CLARENCE L. CROSS, of Riverside, Ill.

the business in the name of C. L. Cross as heretofore. Brother Clarence L. Cross was born in Binghamton, N. Y., in 1854. He went to Chicago in 1857, where he completed

his education at the old Chicago University, and then engaged in the lumber business. This was at the early age of 17. He made his start as office boy in the office of T. W. Harvey, afterwards head for many years of the T. W. Harvey Lumber Company. In due course Brother Cross became assistant bookkeeper, and then traveling salesman. When the T. W. Harvey Lumber Company was organized in 1882, he was elected secretary of the company, and continued in that capacity until 1889, when he became head of the firm of Cross, Badger & Co., wholesale lumber dealers, with offices in Chicago.

As early as 1878 Brother Cross had acquired interest in the lumber business in Nebraska, and in that State was associated with J. L. Tidball and H. S. Fuller, with a string of fifteen or twenty yards in Nebraska. Since 1897 Brother Cross has conducted a wholesale and commission cypress business, he being one of the first Northern lumbermen to perceive the capabilities of cypress. He devoted himself to the introduction of that wood in the Northern markets. He was exceptionally successful. He first acted in the capacity of general sales agent for the Southern Cypross Lumber Selling Company, which later became the Cypross Selling Company and later the Louisiana Red Cypress Company. Brother Cross represented this well-known concern up to the time of his death. It is unlikely that any other seller of cypress ever had so completely the cordial friendship and confidence of all the cypress manufacturers of the South. In recent years, in connection with his cypress interests, Brother Cross had been a frequent visitor to New Orleans and other points in the cypress field. He was well-known in lumber circles all over the country, and enjoyed the confidence and esteem of every man with whom he came in contact. Brother Cross always bore himself as a high-class man in every relation of life. He was a good elitzen, a good lumberman, and a good man. He was devoted to his family and a loyal and helpful friend. He was a patriotic and useful citizen. Few men were ever better known in the lumber trade and none were ever held in higher esteem.

Brother Cross was a loyal and active member of Hoo-Hoo, and always took a deep interest in the Order's welfare. He was very prominent in the arrangements made for the entertainment of the Hoo-Hoo Annual Meeting at Chicago in 1908. His death will bring a sense of keen personal loss to hundreds of men in the Order.

The Truthful Typewriter.

In writing a letter by hand you may be able to throw marks around promisenously and delude yourself and, maybe, the other follow that you really are punctuating correctly, but the typowriter shows up plainly just how much you really do know about it. It seems strange, but it is true, that these fundamental principles of language seem to be taught less in this day than ever before. Not one in a thousand of the so-called stenographers and typewriters can write a letter for you without the most glaring errors in some of these lines, punctuation, especially, something that every scholar out of the high school should have at his finger ends. Yet they can hardly be blamed, as some of the worst letters we get in that respect come from their instructors.-Polk County Itemizer.

Of the vast forest of cedars that once clothed the mountains of Lebanon, in the Holy Land, only 200 remain. They are carefully enclosed and watched over to prevent their destruction like all the rest.

They Wore Kilts.

At Tel-el-Kebir (says E. L. Butcher in his volume on Egypt), the first Highland regiment that had been seen in Egypt was encamped apart from the rest of the English army. The natives took it into their heads that these were the wives of the English soldiers left unguarded. The Oriental imagination determined that the chance was too good to be missed, and hastily arranged an expedition to carry off the women. They were very much astonished at the reception they met, and they changed their minds, and told each other that among these incomprehensible English the short petticoat was a robe of honor, and only given to those who had proved their bravery in fighting.



THE OFFICIAL HOO-EIOO PENNANT. Price 99 Cents.

Powers of Vision of Savage Races.

More or less wonderful accounts have from time to time been given of the powers of vision possessed by savage races. During a British anthropological expedition to Tores Straits the visual faculty of the natives was carefully tested, and from these tests the conclusion was reached that the excellence of vision shown by the savages has a psychological origin; that is to say, it arises from knowing what to look for. When the civilized man acquires familiarity with the environment he can see as far as they can. Thus the power of an Indian to tell the sex of a deer at such a distance that distinguishing features like antiers were invisible was found to rest upon his knowledge of the peculiar gait of the male deer.



Where It Began.

Eve-see here, Adam! I've been the making of you! Some women would have taken every rlb you had!-Puck.

The prison orchestra has been ordered to play each day at dinner at the Federal penitentlary in Atlanta, Crime' must be published.—Birmingham Age-Herald.

Police Commissioner-If you were ordered to disperse a mob, what would you do'

Applicant-Pass around the hat, sir. Police Commissioner-That'll do. You're engaged.

The Hats

Girls of bygone days were hats; Think of it-the stupid flats! Styles so simple and so crude We have hurled to desuctude: Nowadays upon their heads Women carry feather-beds. Footballs, flower-pots, laundry-bags, Bales of feathers or of rags: Helmets, pie-plates, butter-tubs, Jungle growths of trees and shrubs: Dishparis, saucepans, jardinieres, Sofa cushions, flights of stairs; Baskets, green and pink and brown. Right side up and upside down; Pyramids and Eiffel towers. Garden plots of gorgeous flowers; Buckets, barrels, hives for bees, Boxes meant for fruit or cheese Drying frames with wires and slats; Anything, in short, but hats! -The Sun

Natural.

Traveler (in Nevada)-What seems to be the matter with this train?

Conductor-Trouble with the couplings, sir. You see, we are coming into Reno.—Philadelphia Record.

Didn't Appeal to Him.

R. H. Barlow, the golf champion, said at a recent luncheon at the Bellevue-Stratford in Philadelphia:

"Golf has its humors, and this struck me particularly in a conversation at a golf club that I once had with a

"The prince, as he sat on the club plazza watching various champions drive off, drawled:

"I don't see very much in golf, No object is to be gained by the depositing of a white ball in a subterranean cavity; and if any object were to be gained, the shortest and surest method would surely be to carry the ball in the hand from cavity to cavity."

"I laughed.

"'But, Prince,' I said, the difficulty of getting the ball into the cavities, as you call them, is what constitutes the attraction of the game."

"The difficulty constitutes the attraction, ch?" The prince frowned. 'Well,' he went on, It would be more difficult to shave with a coal shovel than a razor, but I don't think many men are tempted on that account to remove their beards in that way."-Los Angeles Times.

Uncle Andy Carnegie has given \$150,000 to Switzerland for a hero fund, and it ought to go to travelers who tour the hotels of the country without giving tips.-Louisville Courier-Journal.

Different Viewpoints.

Old Lady-There is one thing I notice particularly about that young man who calls to see you. He seems to have an inborn, instinctive respect for woman. He treats every woman as though she were a being from a higher sphere, to be approached only with the utmost delicacy and defer-

Granddaughter (sweet eighteen)-Yes, he's horridly bashful.-Four Leaf Clover.

To Dr. Sun Yat Sen, President of China, a scrappy new year!-Baltimore Sun.

The zoo ostrich saw a woman wearing a modern style hat. "Ah," he mused, "wouldn't I like to have one of those portable hiding places!"

Henrifelt.

The Kld (after his first elgar)-Geel I wish Wickersham had killed dat terbacker trust!"-Puck.

Baffled Chris.

Columbus deftly stood the egg on end, then waited for the applause.

"That's all right enough," said the audience, "but show how to buy a really fresh egg."

Frowning grimly, Columbus replaced the egg in his coat pocket and salled for America.



LIFE IS GENERALLY WHAT WE MAKE IT.

We read of one man who was mistaken for a woodchuck and shot. There is one thing in favor of mushroum hunting-an innocent bystander is in no danger of being mistaken for a toadstool.-Toledo Blade.

Man is the only creature endowed with a soul and a face, with the option of saving whichever he likes.-Puck

"Does your wife want a vote?" "She wants two," replied Mr. Meekton; "mine and hers." -Washington Star.

The Eternal Question.

"My wife made me what I am!" "Have you forgiven her yet?"-Satire.

A Pirate.

Harduppe-Is Wigwag honest?

Borrowell-Well, he came around to my liouse the other day and stole an umbrella I had borrowed from him .- Philadelphia Record.

Visitor (at the office of the United States Blubber Trust)-ls your President in?

Office Boy-Naw; won't be back for a year

"Europe or jail?"

"Europe-now."

THE PRACTICAL SIDE.

The men whose Hoo-Hoo names appear in the notices below are out of work and want employment. This is intended as a permanent department of The Bulletin, through which to make these facts known. It is, or should be, read by several thousand business men who employ labor in many varied forms, and it can be made of great value in giving practical application to Hoo-Roo's central thems of helping one another. It is hoped the department will receive very enreful attention each issue.

Some of our members advertising in The Bulletin fall to ndvise me when they have secured positions, so an old ad keeps running for snorths and months. To avoid this I have adopted the plan of running the ads as long as three mouths and then if I have heard nothing from the advertiser I will cut his ad out. If at the end of the three months he still wishes me to continue it, he must advise me.

J. H. BAIRD, Serivenoter.

WANTED-Position with lumber or sash, door and billed concern as traveling representative. Was for years with one of the best sash, door and billed concerns in the country and know the trade. I want a position right now and am willing to begin on small salary. Can furnish the best of references as to abiffly and character. Write or wire "Kalamazoo," care of J. H. Balid, Scrivenoter, Nashville, Tenn.

WANTED-Position as manager or assistant manager of relail lumber yard; have had six years' experience in wholesale business with various mills of the west, and have had two years' experience in the retail department of an Oklahorma lumber company. Am ready to go anywhere; unmarried; willing to a ccept moderate salary with chance for promotion. What I am looking for is a permanent connection. Address "Larnar," care J. H. Baird, Serive noter, Nashville, Tenn.

WANTED-Position as sawyer or general manager of small circular mill, pine mill preferred. Have had 15 years experience and can handle labor successfully. Salarry expected, 33.00 per day straight time. Address "Sawyer," care J. H. Balrd, Scrivenoter, Nashville, Tenn.

WANTED Position as yard manager with some good from. Have had nine years experience as manager in retail lumber yard. Am married and can give good references from previous employers as to my ability. Can speak, read and write the German and English languages. Would accept a position as second man with fair salary and a chance for advancement in the near future. Will go anywhere for a good, steady position and a fair salary. Address "Amber," care J. H. Baird, Scrivenofer, Nashville, Tenn.

WANTED—Position with some mill on the west coast as millwright, mill foreman or superintendent of manufacturing department. Have had it years' experience in the South from millwright up and can make good. Address "Oregon," care J. H. Baird, Scrivenoter, Nashville, Tenn.

WANTPD-Position as accountant. Have been so employed several years by one of the biggest concerns in the South which I leave at my own instance; am thirty-five years old and married. Can furnish the highest testimonials; can hand to any set of commercial, corporation or cost accounting books. Would like to locate in Louislana, Texas or Arkansas, but would go to practic ally any state in the South. Address "Mont," care J. H. Baltd, Serivenoter, Nashvillo, Tenn.

WANTED—Position as sawyer. Am competent to handle any sort of rig. Have been with one concern for the past three years at \$7.50 per day straight time; can furnf shereferences us to capacity and chandler. Am a sober man; am competent to take position as superintendent of any mill, but will accept position either as sawyer or fler, or combination job; have had fifteen years' experience and my record is clear. Address "Vinciand," care J. H. Baird, Serive noter, Nashville; Tenn.

WANTED-Position as yard manager by married man 39 years of age; strictly temperate, thoroughly capable having had years of experience and am also good double entry bookkeeper. Will furnish attely first class references as to character, ability, etc. Would prefer place with line yard concern. Address "R. P. W.," care J. H. Bahd, Scrivenoter, Nashville, Tenn.

WANTED-Position as band saw filer. I count myself an expert; desire position in any hearthful locality. Reputation established; would like position where very large ent is expected and where straight, smooth fumber is wanted; will guarantee results in any kind of timber. Address "G. L.," care J. H. Bairt, Scrivenoter, Nashville, Tean.

WANTED—Position. Have held my position with one firm for the last six years as manager of a good-sized yard; am still employed as such. The firm expects to close out their stock in the next so days. I am 41 years of age, married and must keep husy. Oktahoma, Arkansas or Allssouri considered. Address "K" care J. H. Balrd, Scrivenoter, Nashville, Tenn.

WANTED-Position as retail manager for humber company. Can furnish satisfactory references, having worked for one company four years, Am married, 41 years old and understand the lumber business thoroughly, Address "Apache," care J. H. Baird, Scrivenoter, Nashville, Tenn.

WANTED-Position with some good lumber concern. Have had long experience in handling sales both of hardwood and yellow place can satisfy anybody as to capacity and character. Want a lob bad and want it right now. Address "Mack," care J. H. Baird, Scrivenoier, Nashville, Tenn.

WANTED-Position as band filer; can furnish best of references. An married and strictly solder. Address "W. W. F." 819 Carondelet Street, New Orleans, La.

WANTED—Position as manager of retail yard; have had 7 years' experience as manager. Strictly sober and a mover; employed at present. Can go anywhere and guarantee to make good. Best reference. Address "Childress," care J. H. Balrd, Scrivenoter, Nashville, Tenn.

WANTED—Position as lumber salesman, office assistant, time keeper, shipping clerk, sales manager or as assistant manager or yard manager for retail yards; have discharged the dutiles of all these positions. Cara give as references lumber people you know. I want a position right now and want it bad. Address "Magazine," care J. H. Baird, Serivenoter, Nashville, Tenn.

WANTED—Position as bookkeeper for a good lumber concern. I now lumber accounting; can handle sales and outside work. Can furnish a references well-known hardwood concern in West Virginia. Anxious secure position with good concern. Address "Jay," care J. II. Baird, crivenoter, Nashville, Tenn.

WANTED—To make change of connection January 1st, for which I have good reasons. Have had 9 years' experience as accountant and amfamiliar with all the details of lumber office work. Have held present position for four years and am drawing a satary of \$125 per month. I can handle the accounts for any lumber concern; can furnish reference both as to ability and integrity. Address "Damasens," care J. H. Baint, Scrivenoter, Nashville, Tenn.

WANTED—Position as draftsman, estimator and planing will super-intendent. Can furnish best of references. Have been with present con-cern more than 20 years. Address "Eason," care J. H. Bain, Seriveno-ter, Nashville, Tenn.

WANTED—Lumber inspector by December 1st; one who understands shipping to the market. Mill and yard, 5 miles south of Kennett, MO, on R. F. D. No. 1, Box 19-a. Address Senath Mill & Lumber Co., Senath, Mo.

WANTED—By a hustler, a position as yard manager. Have had several years experience and not alraid of competition, and can give best of reference. Address "F. E. P.," care J. H. Baird, Serivenoter, Nash ville, Tenn.

WANTED—Young man 22 years old desires position. Have had four years' lumber experience; I am capable of managing retail yard. Have also had general office work. Best of references. Address No. 21630, Care J. II. Baird, Scrivenoter, Nashville, Tenn.

WANTED—Position as superintendent or general manager of any department of a lumber operation. Would prefer outdoor work, but can do any kind of office work. Have had long experience in hardwood operations and can handle any part of the business from stump to marketing. Address "T.," care J. H. Baird, Scrivenoter, Nashvillo, Tenn.

WANTED—Position as salesman for good mill machinery and supply house by thoroughly experienced man, strictly sober and reliable. Have been connected with some of the best machinery and mill supply houses on the Pacific coast. Address "Pacific Coast," care J. H. Baird, Scrivenger Nashville. Tenn.

WANTED—Position as manager of retail lumber yard. Have had sixteen years' experience as manager of yards in Oklahoma. Will go almost anywhere where there is any business. Can furnish references as to my ability and character as a fumberman. Address "G. E. S." care J. H. Baird, Scrivenoter, Nashville, Tenn.

WANTED—Position as salesmanager or assistant with some first class yellow pine mill or wholesaler in any section of the country. Have had seven years' experience buying and selling yellow pine. Can furnish best of references. Address "Brooklyn," care J. H. Baird, Scrivenuler, Nashville, Tenn.

WANTED—Position. A road man who is up on all the grades of hardwood lumber, both northern and southern woods, is open for a position anywhere in the States; am considered one of the best men in the east for speed and skill in handling lumber. Have traveled the south west and northern states. Can furnish references. Address "W.D.S.," care J. H. Balrd, Scrivenoter, Nashville, Tenn.

WANTED—Position with some big number manufacturing concern as superintendent of machinery; can rebuild locomotives from wheels to whistic; thoroughly understand sawmill machinery from one end of the milit to the other; am equally familiar with any form of motive power used in sawmiling. Can handle electric lighting equipment. Prefer position somewhere in the south. Address "Locomotive," care J. H. Balrd, Scrivenoter, Nashville, Tenn.

WANTED—Position as paymaster or timekeeper; five years office experience; 25 years old, single, steady and sober. At present employed but desire change; west or Old Mexico preferred. Glit edge reference. Address "Paymaster," care J. H. Baird, Scrivenoter, Nashville, Tenn.

WANTED—Position. Lumberman wants situation. Experienced in retail business as manager, bookkeeper and general office work. Any location. Can furnish Al references. Address "H. B.," care J. H. Baird, Scrivenoter, Nashville, Tenn.

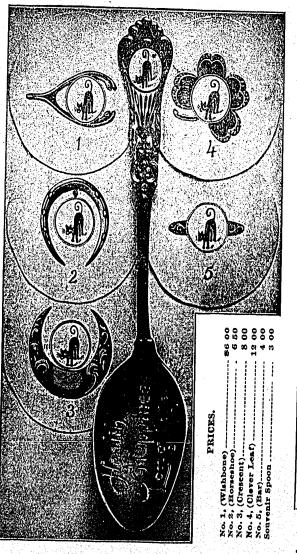
WANTED—Position as superintendent or sawyer, Am competent and can furnish references from good mills. Address "Winder," care J. II. Baird, Serivenoter, Nashville, Tenn.

WANTED—Western pine man wants change. Practical lumberman; 40 years old; married; with lifetime experience in logging, manufacturing wholesaling and retailing, good executive, expert office man who can handle any size proposition wants suitable position. At presentemployed as manager in western pine district but can come on short notice. Will go to any healthful place in the world and guarantee satisfaction. Address "Western Pine," care J. H. Bald, Scrivenoter, Nashville, Tenn.

WANTED—Position as manager or superintendent of samili operation in Mexico. Am an all around young lumberman with henty of energy and ability to handle the roughest and toughest proposition you have and get results. Am exceptionally strong on reducing and keeping costs to the minimum, also in organizing the force and keeping plant operating with clock-like precision. Am married and strictly temperate; bave no use for intoxicants whatever 11 necessary could bring almost entire crew-of skilled sawnili men. Offer me the opportunity and I'll show you what I can do. Address "Mexico," care J. II. Baird, Serivenoter, Nash-ville, Tenn.

WANTED—Position as shipping clerk with yellow pine lumber company. At present employed as inspector for an export immber company, but am married man and desire to get located, "Address" Inspector," care J. H. Balrd, Scrivenoter, Nashville, Tenn.

THE HOO-HOO JEWELRY



THE SOUVENIR SPOON.

The out gives but a faint idea of its beauty and artistic elegance The cut gives but a faint idea of its beauty and artistic elegance. In addition to bearing the Hoo-Hoo emblem, it is adorned with nine cat-talls, such as grow in the marshes in the South, enameded in the natural color of brown, with green leaves. The work manship is of the highest quality. It is no cheap affair, but is hand-painted, and hand-enameded. This spoon itself is sterling gilt, which means that it storling silver, plated with gold. To all intents and purposes it is a gold spoon. The price is about right, I think, considering what you get.

THE HOO-HOO BROOCHES.

In addition to being artistic and beautiful, these are all "lucky", pins, and I guarantee them to bring success to the purchaser and make his wish come true, provided he wishes for the right thing, and

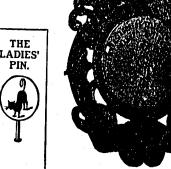
make his wish come true, provided he wishes for the right thing, and is willing to work.

The simple "bar" brooch is recommended as a present to a practical-minded girl. It carries with it a suggestion of solid worth and is calculated to impress her with the idea that you are about as good a chance, all things considered, as she will be likely to get. The WISHBONE design was made with a view to marrying off the confirmed bachelors of Hoo-Hoo. THE HORSESHOE PIN is the lucklost of all. It will be observed that this horseshoe is not the old-fashioned kind, such as a company there, would not be seen as a company there. kind, such as a common "plug" would wear, but is the up-to-duce shoe worn by a running horso. It is, therefore, symbolic of the speedy realization of the purchaser's brightest dreams. The ORESCENT PIN is intended for presentation to a remaile maiden, and may be PIN is intonded for presentation to a romanic maiden, and may be accompanied by a speech about the moon—"the inconstant moon that moothly changes in its circled orb"—and entreaty that her love be not likewise variable. The OLOVER-LEAR PIN is for widowers with children, who are trying to marry young girls. It is absolutely irresistible—"a thing of beauty and a joy forever." The clover-leaf has a border of Roman gold, with the center enameled in the natural clover green. Any one of these pins would make an appropriate present from a man to his wife. The horseshee pin might prove of fective as a present to one's mother-in-law, as it would carry with its delicate hint to "walk awa." its delicate hint to " walk away."

THE HOO-HOO GRIP TAG.

THE HOO-HOO GRIP TAG.

This, also is guaranteed to bring good luck to any traveling man and to keep him from journeying on the downhill road towards failure or disaster. It will be seen that lost grips with this seen that lost grips with this tag on them will probably be sent in to me. In every such case the greatest secreey will be maintained as to the contonts. If your bay contains only a collar button and your other pair of socks, nothing will be said to humiliate yeu. Price 99 cents, and cheap at the money.



I have yet to see a lady, old or young, who did not want one of these plas the minute she saw it. To have these plas in the hands of pretty women-and a good incelloo knows no other sort—is the best possible advertise. ment for the Order. Every Hos-Hoo ought to buy one of these plus, have his number en-graved on it, and give it to some good woman. Price \$1.00 by registered mall-\$1.50, flat, if taken f. o. b., Nashville. Lossen up, boys, and give the women cabacter of the property of and give the women a chance.

THE HOO-HOO WATCH CHARM.



The new design being alike on both sides it will never hang "wrong side out." The edges are smooth, which is also a great advantage. We once had a most beautiful design, to which we thought there could be no possible objection. It had, however, some sharp points, and numerous kicks began to reach us from married brothers who said the charm "secretched the buly's logs all up." This watch charm is perfectly harmless, as well as very beautiful, besides being appropriately suggestive of Egypt, the birthplace of Hoo-Hoo. That part of the design which looks like the top of a gate or door represents the "Propylon." The Propylon was the great gateway erected in front of the temple of Osiris. It was massive in proportion and rich in sculptural design and insoriptions. In shape it was like the Pylons of the temple, from which it took its name. It served as a kind of introduction to the temple, some sharp points, and numerous kicks

PRIOR \$7.50 PREPAID.

as a kind of introduction to the temple, and beyond it was sacred ground. From honeath its portal, on account of its position, the temple in all its glory was seen. Leading from it was the sacred way, bordered on oach side by the recumbent sphynx. Once a year, when the earth in its circuit around the sun had reached a certain point in the cellpile, the rays of the rising aun, cutting across the desert, shone through the temple until it lighted up the place of the Most Holy and glittered on the glided horns of the sacred buil-and the Egyptian new year had begun. The rest of the design is made up of a continuous border of the lottes, symbolical of the resurrection—the lottes sleeps and awakens. The Egyptians believed that their spirits would return to earth after a lengthy solourn olsewhere and that they would inhabit their old bodies—hence mummies. (You don't have to remember all this, if you buy the charm, but ought to.)

Now, then, none of this Hoo-Hoo jewelry will be sold to other than members in good standing, and only for cash. There is a profit in it to the manufacturer, but none to Hoo-Hoo. It is handled for the accommodation of our members and the good of the Order. None of it will be sold without the buyer's number. Address all orders to J. H. BARD, Serivenoter, Nashville, Tenn.